



2022 | **GOLD COAST FCU**
ANNUAL
REPORT

*Prepared for the 86th Annual Meeting of the Membership, held on April 1, 2023
at Manatee Lagoon in Riviera Beach, Florida*

1 Chairman's Report

I am happy to report that 2022 was one of the best financial performance years in the history of Gold Coast Federal Credit Union! Since early 2020, the credit union has felt the effects of the pandemic, as our deposit levels grew at exponential levels, and loan demand diminished. This combination created immediate reductions in some key financial ratios, not only for Gold Coast Federal Credit Union, but across our industry. Throughout the pandemic, your management team has performed admirably, our ratios are back at, or above peers, and we had the highest net income in our history. I can wholeheartedly say your credit union is safe, sound, and secure.

The credit union granted nearly \$40 million in new loans in 2022, which helped members get cars, cash for emergencies, or help with improvements to their home. We completed the renovation of our West Palm Beach office location, which gives members visiting in person a whole, new branch experience. If you haven't had the chance, please take the opportunity to stop by and see the awesome changes!

Part of the credit union mission is a commitment to community. Gold Coast Federal Credit Union exemplifies this in a variety of ways. By delivering products and services to the underserved, or through our work with the Gold Coast Cares volunteer program, the credit union makes a positive impact in the lives of our members. We look forward to continuing these initiatives in the future.

I would like to thank the Board members and volunteers who comprise the Education Committee, Executive Committee, Facilities Committee, Finance Committee, Governmental Affairs/Community Development Committee, Information Security Committee, Policy Review Committee, and the Supervisory Committee for their contributions in 2022. Your Board is made up of volunteers from a variety of professional backgrounds, who live across different parts of the region, with a variety of backgrounds. I am proud of their work and their efforts in meeting the mission of our credit union.

Please take the opportunity to read through the financial statements from this past year and see for yourself the progress we have made. Also, there are some great highlights of the year provided by our staff which gives you a better sense of all we are doing in the community.

On behalf of the Board of Directors, I would like to thank you for your membership, and we look forward to continuing to serve all of your financial needs.

Clinton Butler, Jr.
Chairman of the Board



Gold Coast CARES

"...The credit union's commitment to community has been part of our DNA since its inception. All our community efforts fall under the umbrella of our Gold Coast Cares program. This employee-based, volunteer program connects Gold Coast employees directly with select community partners."

Signature Partners for 2022:



EDUCATION
FOUNDATION
OF PALM BEACH COUNTY



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Gold Coast Federal Credit Union

Community Impact

Other local organizations we helped in 2022:

Young Singers of the Palm Beaches
 St Lucie County Education Foundation
 Palm Beach County Education Foundation
 Heroes Foundation of America
 Guardians for New Futures
 National Alliance on Mental Illness (NAMI)
 Christians Reaching Out to Society Inc (CROS)
 Palm Beach Chapter LSCU
 South Atlanta Region – Alpha Kappa Alpha
 Delta Sigma Theta Sorority Inc.
 PBC Chapter The Charmettes
 People with Purpose
 PBC Retired Educators Association
 Belle Glade Elementary School Safety Patrol
 Palm Springs Police Department
 The Lord's Place
 University of Florida

7 events
 55 volunteers



President & CEO

During the pandemic, credit unions and other financial institutions grew exponentially, as consumer deposits increased, and loan demand decreased. This past fiscal year, our total assets increased from \$260.3 million to \$271.1 million. This 4% increase is a normal growth pattern. Management strategically placed these additional funds in participation loans in 2021 and 2022, which contributed to our 88% increase in net income from 2021 to 2022. By holding expenses in place and increasing interest income, our net income rose from \$764,164 in fiscal year 2021 to \$1,439,934 in 2022. This resulted in a return on assets of 0.54% and an increase in our capital ratio from 8.41% to 8.61%. Our capital ratio remains solidly above regulatory guidelines and shows your credit union is sound and secure. This is important as we look at expanding our services and continuing to provide competitive loan and deposit rates to our members.

The credit union's commitment to community has been part of our DNA since its inception. At Gold Coast, all our community efforts fall under the umbrella of our Gold Coast Cares program. This employee-based, volunteer program connects Gold Coast employees directly with select community partners. This past year, we focused our efforts on The Education Foundation of Palm Beach County, and the Food Bank of both Palm Beach County and the Treasure Coast. While the credit union is monetarily involved in a variety of organizations in our markets, these are the two organizations where we spent the most time onsite, in service events this past year. As part of our partnership with Elan Financial Services, the credit union received national recognition and was featured in a video along with staff from the Education Foundation.

The Management and Staff of Gold Coast Federal Credit Union would like to thank you for your continued membership. We look forward to expanding our relationship in the upcoming year, and helping you achieve your financial goals.

Steve Bush

Steve Bush
 President & Chief Executive Officer

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Gold Coast Federal Credit Union



GCFCU STATEMENTS OF FINANCIAL CONDITION

	September 30,	
	2022	2021
	Audited	Audited
ASSETS:		
Cash and cash equivalents	\$ 26,331,505	\$ 62,961,964
Equity securities	234,027	276,035
Available-for-sale debt securities	73,143,534	55,817,546
Held-to-maturity debt securities	24,629,475	—
Other investments	30,351,000	31,810,000
Loans receivable, net of allowance for loan losses	93,876,289	90,603,569
Accrued interest receivable	613,588	391,933
Premises and equipment, net	8,281,606	6,165,465
National Credit Union Share Insurance Fund deposit	2,347,655	2,049,685
Right to use assets	719,778	—
Other Assets	10,583,975	10,307,652
Total Assets	\$ 271,112,432	\$ 260,383,849
LIABILITIES AND MEMBERS' EQUITY:		
Liabilities		
Members' share and savings accounts	\$ 255,248,776	\$ 236,139,018
Lease liabilities	719,778	—
Accrued expenses and other liabilities	2,722,530	2,586,919
Total liabilities	258,691,084	238,725,937
Commitments and contingent liabilities		
Members' Equity		
Undivided earnings	23,351,327	21,911,393
Accumulated other comprehensive income	(10,929,979)	(253,481)
Total members' equity	12,421,348	21,657,912
Total Liability and Members' Equity	\$ 271,112,432	\$ 260,383,849



GCFCU STATEMENTS OF INCOME

	September 30,	
	2022	2021
	Audited	Audited
Interest Income		
Interest on loans receivable	\$ 3,344,736	\$ 2,786,075
Interest on investments	2,086,759	1,406,369
Interest income	<u>5,431,495</u>	<u>4,192,444</u>
Interest Expense		
Dividends on members' share and savings accounts	201,510	165,072
Interest on borrowed funds	1	0
Interest expense	<u>201,511</u>	<u>165,072</u>
Net Interest Income	5,229,984	4,027,372
Provision for Loan Losses	(30,000)	12,000
Net Interest Income After Provision for Loan Losses	<u>5,259,984</u>	<u>4,015,372</u>
Non-Interest Income		
Service charges	1,899,635	1,729,756
Card Income	1,038,690	1,092,779
Insurance commission income	342,031	441,873
Other non-interest income	184,512	95,155
Gain on Credit Union Service Organization	0	41,001
Gain on disposition of premises and equipment, net	0	3,961
Non-Interest Income	<u>3,464,868</u>	<u>3,404,525</u>
Total Income	<u>8,724,852</u>	<u>7,419,897</u>
Non-Interest Expense		
Compensation and employee benefits	3,450,456	3,174,056
Operations	2,396,134	2,247,992
Professional and outside services	520,917	456,899
Occupancy	458,260	452,741
Loan servicing	280,249	172,120
Education and promotion	128,227	84,864
Debit card adjustments	41,847	66,611
Loss on Credit Union Service Organization	8,735	0
Loss on disposition of assets acq. in liquidation, net	93	0
Non-Interest Expense	<u>7,284,918</u>	<u>6,655,283</u>
NET INCOME	<u>\$ 1,439,934</u>	<u>\$ 764,614</u>

5 Minutes of the 85th Annual Meeting

April 23, 2022

The 85th Virtual Annual Meeting of Gold Coast Federal Credit Union was held April 23rd, 2022. Chairman of the Board Clinton Butler Jr. called the meeting to order at 8:30 AM.

Chairman Butler welcomed all those in attendance. He introduced himself as Chairman of the Board of Directors of Gold Coast Federal Credit Union.

Chairman Butler presented a brief overview of his responsibilities as Chairman of the Board. He explained the difference between a cooperative and other financial institutions and the important roles that the board and committee members play in conducting the business of the Credit Union on behalf of the membership. He made mention that board and committee members are volunteers who serve without compensation.

Chairman Butler gave the Invocation and invited the membership to join him in the Pledge of Allegiance.

Chairman Butler introduced Board and Committee members:

*Roy Childers, 1st Vice Chairman
Ken Barker, 2nd Vice Chairman
Dave Carroll, Treasurer
Dr. Marilyn Schiavo, Secretary
Norman Walker, Director
Klemie Christie, Director
Maxine DuPont, Director
Eusebius Williams, Director
Joaquin Almazan, Member of the Supervisory Committee
Janet Alessi, Member of the Supervisory Committee
Nadilia Charles, Member of the Supervisory Committee
Renata Adan- Espinoza, Member of the Supervisory Committee.*

Chairman Butler thanked all volunteers for their years of dedicated service to the Credit Union.

Chairman Butler announced if members had questions, to submit them online in the comment box provided. Questions will be addressed time permitting at the end of the meeting or included with the meeting highlights to be posted on our website.

He called the business portion of the meeting to order. Marilyn Schiavo, Secretary reported that a quorum of members was present in accordance with Credit Union Bylaws.

Chairman Butler called for a motion to approve the minutes of the 84th Annual Meeting. On motion by Donna Jostiak, seconded by Kathy Marcum, it was VOTED: To approve the minutes of the 84th Annual Meeting.

He explained the electronic voting process. Motion carried.

Chairman Butler made mention of the Statements of Financial Conditions, noting that the credit union has over 260 million dollars in assets with the increase of more than 38 million dollars over last year. The greatest percentage of Gold Coast assets is the lending portfolio with over 90 million in loans to the membership. He also mentioned that total Member Equity is 21 million dollars, which shows a very strong credit union.

He stated that the Chairman's Message, the President's Message, are included in the 2021 Annual Report and invited the members to review them at their leisure.

Eusebius Williams, Chairman of the Nominating Committee presented the Nominating Committee slate of candidates to fill vacancies on the Board of Directors.

On motion by Donna Jostiak, seconded by Kathy Marcum, it was VOTED: To elect the following members to the Board of Directors for three-year terms, expiring in 2025:

Clinton Butler Jr.
Dave Carroll
Maxine DuPont

He explained the electronic voting process. Motion carried.

Chairman Butler congratulated the re-elected Directors and thanked them for their many years of service with distinction.

He invited everyone to stay online for the cash drawings.

Chairman Butler introduced Steve Bush, President/CEO to conduct the cash drawings.

No questions were submitted by the membership.

As no other business was brought before the membership, the meeting was adjourned at 8:41 AM.



Employee years of service

As of December 31, 2022:

- | | | |
|----------------------|---------------------------|----------------------|
| 1 Estessi Lowery | 4 Julio Golcher | 11 Liritza Gonzalez |
| 1 Malarie Burney | 4 Elienay Arias Martinez | 14 Tina Bennett |
| 1 Keylin De Armas | 4 Kayla Betts | 14 Leyda Jimenez |
| 1 Catherine Sourdon | 4 Pamela Rolle | 15 Marie Hemans |
| 1 Vernessa Rhames | 4 Roger Carbonneau | 18 Donna Jostiak |
| 2 Katie Johnson | 5 Lilly Koch | 18 Dustin Voytko |
| 2 Carter Maysilles | 5 Lisandra Perez Ruiz | 18 Kevin Barnes |
| 2 Lisa Varian | 6 Jessica Nunez | 24 Christal Holmberg |
| 3 Dean Somers | 7 Celeste Piccolo | 25 Shelli Haun |
| 3 Denton Gaddy | 7 Josephine Apraku-Mensah | 30 Kathy Marcum |
| 3 Shaniece Mohammed | 8 Kerly Maroto | 31 James Marcum |
| 3 Ronneshia Robinson | 8 Miriam Medina | 33 Claudia Allison |
| 3 Steve Bush | 9 Valerie Dixon | 34 Michele Powers |
| | | 36 Valerie Stewart |



Gold Coast Federal Credit Union is honored to have been voted Palm Beach County's BEST CREDIT UNION in 2019, 2020 & 2022



BRANCH LOCATIONS

West Palm Beach (main office)

2226 S. Congress Ave.
West Palm Beach, FL 33406

Royal Palm Beach

10469 Southern Blvd.
Royal Palm Beach, FL 33411

Belle Glade

145 N. Main St. #101
Belle Glade, FL 33430

Port St. Lucie

10570 S. Federal Hwy., Suite 100
Port St. Lucie, FL 34952

BOARD OF DIRECTORS

Clinton Butler, Jr., Chair

Roy Childers, 1st Vice Chair

Ken Barker, 2nd Vice Chair

Dave Carroll, Treasurer

Marilyn Schiavo, Secretary

Klemie Christie, Director

Maxine DuPont, Director

Norman Walker, Director

Eusebius Williams, Director

SUPERVISORY COMMITTEE

Klemie Christie, Chair

Janet Alessi

Joaquin Almazan

Nadilia Charles

Renata Adan-Espinoza

